

EAST COAST SAGE CIRCLE OPEN CIRCLE

PROTOCOL

I. SETUP 7:15 to 7:35

1. Initiated women have a different color name tag than prospects.
2. Have snacks and drinks available before the meeting starts.
3. Have brochures and sign up sheet ready.

II. WELCOME AND PURPOSE OF THE EVENING 7:35 to 7:40

1. Circle of stones reading:
2. A few welcoming words

III. INTRODUCTION 7:40 to 8:00

1. What is a check-in
2. Women have done weekend: Name, when did the weekend. two FEELING words
3. New women: Name, where they heard of WW, who invited them, two FEELING words

IV. CONTEXT 8:00 to 8:10

1. How Woman Within started
2. What is East Coast Sage Circle

V. PURPOSE OF THE WOMAN WITHIN WEEKEND 8:10 to 8:20

1. A few words to explain the goals and purpose of the weekend

VI. TESTIMONIES 8:20 to 8:30

1. (3 minutes)
2. (3 minutes)
3. (3 minutes)

VII. COLLECT/ANSWER QUESTIONS FROM PROSPECTS 8:30 to 9:15

1. Facilitator writes all questions on a board.
2. Answer questions all at once (and only the one that was asked). *Whoever has the answer*
OR
1. Answer questions as they come. *Whoever has the answer*

VIII. CHECK OUT 9:15 to 9:30

1. Circle of Stones reading and short meditation (2 minutes)
2. Model the check out:
Trained women: Name, two FEELING words
Prospects: Name, two FEELING words

IX. SONG (OPTIONAL)

1. Lead singer

SONG SHOULD BE EASY TO SING AND NOT ONE WE SING AT THE WEEKEND

X. ANNOUNCEMENTS

1. Marketing
2. Sign-up

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